

Paul Little, p. 60

You know, I used to feel that way until an experience changed my outlook on life.

You know, I think I would feel that way except for an experience that completely changed my outlook on life.

Paul Little, p. 46

There is no doubt that most non-Christians will walk into our homes ten times faster than they'll come to our churches.

“Sponsor an Open House”

Paul Little, p. 39

Good idea to share your struggles with those we witness to
Struggles different from willful, persistent rebellion against the Lord-
Rebellion- outright defiance of the Lord, telling him you'll go own way and please don't interfere

Struggles- Wrestling with temptations which every one experiences

Four Tips on Relating to Others

Paul Little p. 43

1. Establish good eye contact.
Eye conveys the soul's intention
2. Develop good listening skills.
Show genuine interest
3. Foster an attitude of encouragement.
Don't be negative; Don't put down
4. Make yourself interesting to others.

Lessons from John 4- Samaritan Woman

1. Contact others socially.
2. Establish Common Ground (I'm a simple guy...)
“Give me a drink?” –v. 8
3. Arouse interest- v. 9- Why?
4. Get started -v. 7
“If you knew the gift of God and who it is that asks you for a drink...”
5. Don't go too far -v. 15, 16
“Sir, give me this water”
“Go, call thy husband...”

6. Don't condemn -v. 17-18

Didn't sidestep question of husbands, but no finger-pointing

7. Stick with the main issue

Didn't get sidetracked with question of worship

8. Confront directly -v. 26

"I who speak to you am he."

Do's and Don'ts

Don't carry a large bible.

Don't quote references

Don't use leading questions to manipulate

Don't feel you have to secure a profession.

Do quote only the relevant part of the verse.

Do anticipate objections.

Do dangle the bait—Don't shove the hook down.

Do ask permission to ask questions.

Do ask their opinion.

Do listen to them.

Do be conservative in dress.

Do be modest about yourself/church.

Do avoid critical comments about others.

Do smile.

Do watch grooming/manner of dress

Do make your exit sweet.

How to Get Into a Witnessing Situation

"Have you come into the place in your spiritual life where you can say you know for certain that if you were to die today you would go to heaven?"

"Suppose you were to die today and stand before God and he were to say to you, 'Why should I let you into my heaven?' What would you say?"

"By the way, are you interested in spiritual things?"

"What do you think a real Christian is?"

"Would you like to become a real Christian now?"